

MEMBERSHIP IN AVEM IS A VALUABLE BUSINESS ASSET

Who is AVEM?

The Association of Vacuum Equipment Manufacturers (AVEM) is the only non-profit U.S. association dedicated fully to companies that manufacture vacuum equipment and supplies that serve and advance vacuum science and technology. AVEM was founded in 1969 and is the only non-profit source for market data across the vacuum industry in North America.

Benefits of AVEM Membership

- Executive level networking
- Quarterly statistics reports demonstrating regional and global industry trends
- Vacuum industry resource guide that includes a buyers guide of member products and services
- Promotion of member company products and services on the AVEM website in the Online Buyers Guide and the Newsroom
- Member company representation at trade shows via literature displays in the AVEM booth
- Advertising opportunities in the AVEM Resource Guide and on the AVEM website at discounted rates
- Meetings with provocative and educational speakers
- Online member networking and information exchange via the Ask AVEM listserv
- Representation in the International Statistics on Vacuum Technology (ISVT) Working Group to ensure that the ISVT program operates to the benefit of member participants
- Opportunities to steer AVEM in directions that benefit the industry by participation on AVEM committees (Membership & Marketing, Statistics, Program, and Communication)
- Online career center to post job opportunities
- Washington alliances provide alerts to policy and regulations that may impact business operations
- Opportunity as an additional activity to become a member of PLP&D to learn about product liability prevention and defense techniques for manufacturers

AVEM Mission

The Association of Vacuum Equipment Manufacturers promotes member interests and provides services to enhance membership value and understanding of the global market.

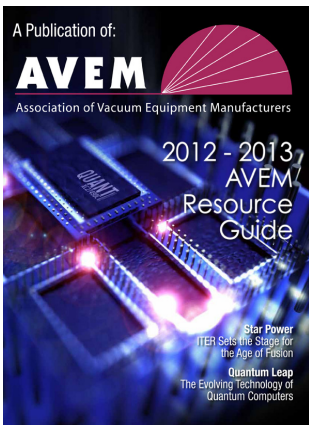
Statistics Program Provides Critical Information to AVEM Members

Understanding industry trends in the global marketplace is critical for a company's sales and operations planning. In order to help our member companies fulfill this requirement, the Association of Vacuum Equipment Manufacturers (AVEM) is a participating association in the International Statistics on Vacuum Technology (ISVT) program. The ISVT program was developed through the cooperation of the AVEM, the Japan Vacuum Industry Association (JVIA), the European Vacuum Technology Association (EVTA), and the Semiconductor Equipment and Materials International (SEMI).

Quarterly sales data collected for the ISVT program is divided into three main product groupings: vacuum pumps, vacuum instrumentation, and vacuum hardware. Each grouping is broken down into several product types and the aggregate sales of these products types are reported for the geographical regions of North America, Japan, Europe, China/Korea/Taiwan and Rest of World. Product and the total data are also reported by market segmentation.

Also, in addition to the quarterly data reports, those AVEM members participating in the statistics program receive a quarterly charts package showing a graphical trend analysis over a five-year period.

The ISVT Working Group, representing each participating association, continually works to improve the quality of the program and the accuracy of the data collected. Each association also follows strict rules for maintaining the confidentiality of individual member company's data through the services of regional notaries and a certified public accounting firm. Data submitted by a specific company cannot be identified in the final reporting.



AVEM members' products and services are promoted in the annual *AVEM Resource Guide*. Additionally, an up-to-date searchable product directory is available at www.avem.org. Only members may have their products in the online or printed directories. The online version is updated as members' product lines are modified.

JOIN YOUR COLLEAGUES... BECOME AN AVEM MEMBER

◆ A&N Corporation ◆ Alicat Scientific, Inc. ◆ Ametek, Inc.
◆ Angstrom Sciences, Inc. ◆ Applied Cryogenics, Inc.
◆ BellowsTech, LLC ◆ Brooks Automation, Inc. ◆ Capitol Vacuum Parts ◆ CPA Sputtering Systems, Inc. ◆ Denton Vacuum, LLC ◆ DRIVAC ◆ Edwards, Inc. ◆ GNB Corporation ◆ INFICON ◆ Johnsen Ultravac Inc. ◆ Kurt J. Lesker Company ◆ Mass-Vac, Inc. ◆ MEWASA North America, Inc. ◆ MKS Instruments, Inc. ◆ Mogema BV ◆ Nor-Cal Products, Inc. ◆ Oerlikon Leybold Vacuum USA Inc. ◆ Omley Industries, Inc. ◆ Osaka Vacuum U.S.A., Inc. ◆ Pfeiffer Vacuum, Inc. ◆ Rigaku Innovative Technologies ◆ Rocky Brook Associates, Inc. ◆ SAES Getters USA, Inc. ◆ SMC Corporation of America, Inc. ◆ Sumitomo (SHI) Cryogenics of America, Inc. ◆ Teledyne Hastings Instruments ◆ Televac ◆ Transfer Engineering & Manufacturing, Inc. ◆ Tuthill Vacuum & Blower Systems ◆ U-C Components, Inc. ◆ Vacuum Research Corporation ◆ VAT, Inc. ◆ Verity Instruments, Inc. ◆ VG Scienta ◆ Welch Llmvac ◆ XEI Scientific, Inc.

CONTACT AVEM

Management Counsel
Harry Buzzerd, CAE
703-538-1784
hbuzzerd@asmii.net

Executive Director
Dawn M. Shiley
703-538-3542
avemexecsec@avem.org

Assistant Treasurer
Clay D. Tyeryar, MAM, CAE
703-538-1781
ctyeryar@asmii.net

201 Park Washington Court
Falls Church, Virginia 22046-4527
Phone: 703-538-3543
Fax: 703-241-5603
aveminfo@avem.org
www.avem.org



ASSOCIATION OF VACUUM EQUIPMENT MANUFACTURERS

*Membership
in AVEM is
a Valuable
Business Asset*

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MEMBERSHIP
INFORMATION